

OVERCOMING CHALLENGES THAT IMPACT OUR CLIENTS

An Informed Client is a Happy Client

Josh Williams, Senior Vice President of Commercial Operations, Foundation Risk Partners, Daytona Beach Office

We're setting the bar in this unprecedented time and have to overcome challenges for our client's sake. With rapid shifts in the marketplace like never before experienced, we have to ensure we continue to provide excellent timely service, satisfy our client's need for competitive pricing and back it up with accurate analytics and relevant resources. Clients can get overwhelmed by the mounds of information they have at their fingertips

today, so it's up to us, the experts in risk management to help them understand insurance trends and cycles, no matter how unique the climate may be. It's up to the broker to ensure cyber coverage evolves, values of properties are up-to-date, renewals are well-planned and policies are broad and current.

Devising a custom plan that minimizes shock allows clients to prepare economically to help control their exposures and be properly covered when needed. An informed client is a happy client." ♦ *March 25, 2020*



Josh Williams joined the Foundation Risk Partners in early 2019 bringing 17 years of Commercial Insurance and Risk Management experience. In his previous position, he was the Director of Business for the largest insurance broker in the world and prior to this position was the Director of Risk Management at Crescent Hotels and Resorts. His industry experience includes creating risk management and loss control programs, claims management, business exposure assessments and implementation of strategic planning for risk and compliance. Josh earned a Master's from the University of Denver and from Centenary University in New Jersey, and has his CPCU, AU, CYB, LPCS designations and is also an accredited Claims Adjuster. ♦

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